

**NATIONAL TOBACCO ADMINISTRATION (NTA)  
Performance Scorecard**

Component			Target	Submission		GCG Validation		Supporting Documents	Remarks																																
Objective/Measure	Formula	Weight	2015	Actual	Rating	Score	Rating																																		
<b>SO 1 Sustained Viable Tobacco Industry</b>																																									
SM 1	Yield per hectare (kg/ha)	Total Production / Total Area	10%	2,200	2,501	10%	2,210	10%	<ul style="list-style-type: none"> <li>Production and Yield Schedule</li> </ul> <table border="1"> <caption>Breakdown of production and area planted per type of tobacco as follows:</caption> <thead> <tr> <th>Tobacco Type</th> <th>Production (kg)</th> <th>Area (ha)</th> <th>Ave Yield (kg/ha)</th> </tr> </thead> <tbody> <tr> <td>Virginia</td> <td>7,590,866</td> <td>3,731</td> <td>2,035</td> </tr> <tr> <td>Burley</td> <td>3,307,492</td> <td>1,259</td> <td>2,627</td> </tr> <tr> <td>Native</td> <td>1,294,038</td> <td>527</td> <td>2,458</td> </tr> <tr> <td><b>Total</b></td> <td><b>12,192,396</b></td> <td><b>5,517</b></td> <td><b>2,210</b></td> </tr> </tbody> </table>	Tobacco Type	Production (kg)	Area (ha)	Ave Yield (kg/ha)	Virginia	7,590,866	3,731	2,035	Burley	3,307,492	1,259	2,627	Native	1,294,038	527	2,458	<b>Total</b>	<b>12,192,396</b>	<b>5,517</b>	<b>2,210</b>												
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SM 2	Ratio of farmers income from other crops and livelihood activities vis-à-vis income from tobacco production	Income from other sources : Income from tobacco	8%	51:49	53:47	8%	54:46	8%	<ul style="list-style-type: none"> <li>Summary on Tobacco and Other Crops / Livestock Income</li> <li>Schedule on Tobacco and Other Crops / Livestock Income per Branch</li> </ul> <table border="1"> <caption>Amounts represent the Net Income (in Million pesos) of farmers who derives revenue from both tobacco crops and other crops/livestock. Hence, farmers who only grow tobacco are excluded.</caption> <thead> <tr> <th>Branch</th> <th>Other Crops NI</th> <th>Tobacco NI</th> <th>Ratio</th> </tr> </thead> <tbody> <tr> <td>Abra</td> <td>0.868</td> <td>1.363</td> <td>41:59</td> </tr> <tr> <td>I. Norte</td> <td>2.977</td> <td>1.824</td> <td>61:39</td> </tr> <tr> <td>Candon</td> <td>5.507</td> <td>5.987</td> <td>48:52</td> </tr> <tr> <td>La Union</td> <td>3.793</td> <td>3.449</td> <td>52:48</td> </tr> <tr> <td>Pangasinan</td> <td>5.588</td> <td>4.046</td> <td>53:47</td> </tr> <tr> <td>Cagayan</td> <td>3.996</td> <td>1.846</td> <td>68:32</td> </tr> <tr> <td><b>Total</b></td> <td><b>22.727</b></td> <td><b>19.415</b></td> <td><b>54:46</b></td> </tr> </tbody> </table>	Branch	Other Crops NI	Tobacco NI	Ratio	Abra	0.868	1.363	41:59	I. Norte	2.977	1.824	61:39	Candon	5.507	5.987	48:52	La Union	3.793	3.449	52:48	Pangasinan	5.588	4.046	53:47	Cagayan	3.996	1.846	68:32	<b>Total</b>	<b>22.727</b>	<b>19.415</b>	<b>54:46</b>
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<b>Subtotal</b>		<b>18%</b>				<b>18%</b>		<b>18%</b>																																	
<b>SO 2 Improved Quality of Life of Tobacco Farmers</b>																																									
SM 3	Customer satisfaction rating	Third Party survey results	6%	Very Satisfactory	Not yet conducted	0%	Not yet conducted	0%	<ul style="list-style-type: none"> <li>MOA between ISPSC and NTA Board Resolution approving MOA between</li> </ul> <p>NTA Governing Board approved the Memorandum of Agreement (MOA) between NTA and ISPSC for the conduct of Customer Satisfaction Survey on 12 May 2016. ISPSC is still on the process of conducting the survey for CY 2015.</p>																																

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SM 4	Farmers' net income per hectare	Gross Sales (tobacco) less Cost of Production	6%	61,379	63,443	6%	45,063	4.41%	<ul style="list-style-type: none"> <li>Net Income Per Hectare Schedule</li> </ul> <p>This measure includes TCGS farmers only. Farmers income per area per branch is computed as follows:</p> <table border="1"> <thead> <tr> <th>Branch</th> <th>Net Income In Mill (a)</th> <th>Area In ha (b)</th> <th>Income per hectare (a/b)</th> </tr> </thead> <tbody> <tr> <td>Abra</td> <td>8,147</td> <td>213.74</td> <td>38,114</td> </tr> <tr> <td>La Norte</td> <td>33,326</td> <td>636.25</td> <td>52,379</td> </tr> <tr> <td>Vigan</td> <td>21,424</td> <td>625.75</td> <td>34,238</td> </tr> <tr> <td>Candon</td> <td>94,014</td> <td>3,128</td> <td>30,056</td> </tr> <tr> <td>La Union</td> <td>42,883</td> <td>672.51</td> <td>63,765</td> </tr> <tr> <td>Pangasinan</td> <td>49,474</td> <td>560.89</td> <td>88,206</td> </tr> <tr> <td>Cagayan</td> <td>9,173</td> <td>186.85</td> <td>49,146</td> </tr> <tr> <td>Isabela</td> <td>47,055</td> <td>753.8</td> <td>62,367</td> </tr> <tr> <td><b>Total</b></td> <td><b>305,495</b></td> <td><b>6,777.59</b></td> <td><b>45,063</b></td> </tr> </tbody> </table>	Branch	Net Income In Mill (a)	Area In ha (b)	Income per hectare (a/b)	Abra	8,147	213.74	38,114	La Norte	33,326	636.25	52,379	Vigan	21,424	625.75	34,238	Candon	94,014	3,128	30,056	La Union	42,883	672.51	63,765	Pangasinan	49,474	560.89	88,206	Cagayan	9,173	186.85	49,146	Isabela	47,055	753.8	62,367	<b>Total</b>	<b>305,495</b>	<b>6,777.59</b>	<b>45,063</b>
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SM 5	Number of farmers provided with production assistance																																																
	Tobacco	Actual count	2%	4,500 (80 M)	4,523	2%	4,523 (49.85 M)	2%	<ul style="list-style-type: none"> <li>Production Assistance Schedule</li> </ul> <table border="1"> <thead> <tr> <th>Item</th> <th>Amount</th> <th># of Farmers</th> </tr> </thead> <tbody> <tr> <td>Tobacco</td> <td>49,845,406</td> <td>4,523</td> </tr> <tr> <td>Rice</td> <td>19,661,281</td> <td>2,586</td> </tr> <tr> <td>Renewable Energy</td> <td>36,044,311</td> <td>1,832</td> </tr> <tr> <td>AgriPinoy</td> <td>43,954,950</td> <td>544</td> </tr> </tbody> </table>	Item	Amount	# of Farmers	Tobacco	49,845,406	4,523	Rice	19,661,281	2,586	Renewable Energy	36,044,311	1,832	AgriPinoy	43,954,950	544																									
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SO 3	Assured Supply of Quantity and Quality of Locally-Produced Tobacco as Desired by Various Markets																																																
SM 6	Percentage increase in high grades of tobacco (Grades AA to C/high to medium 2)	% In High Grades (current year less previous year over	10%	2% (63%)	62%	10%	1.93% (59%)	9.65%	<ul style="list-style-type: none"> <li>Grade Distribution of Tobacco Types per Regional Office</li> </ul> <p>Breakdown of High Grade tobacco in kilograms (kg) is as follows:</p> <table border="1"> <thead> <tr> <th>Tobacco Type</th> <th>2014</th> <th>2015</th> </tr> </thead> <tbody> <tr> <td>Virginia Neutral</td> <td>3,090</td> <td>4,477</td> </tr> <tr> <td>Virginia Improved</td> <td>2,380</td> <td>5,457</td> </tr> <tr> <td>Burley Neutral</td> <td>3,167</td> <td>3,760</td> </tr> </tbody> </table>	Tobacco Type	2014	2015	Virginia Neutral	3,090	4,477	Virginia Improved	2,380	5,457	Burley Neutral	3,167	3,760																												
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<b>Sub-total</b>		<b>28%</b>			<b>21.18%</b>		<b>19.21%</b>											
<b>SO 4 Strengthen Research and Development and Technology Transfer</b>																		
<b>SM 7</b>	<b>Number of research results/studies:</b>  <b>a. Incorporated in the technology manual (in consultation with private sector)</b>	Actual count	5%	2	2	5%	2	5%	<ul style="list-style-type: none"> <li>Agency in-house review (Report format for ongoing projects)</li> <li>2014 Tobacco Production Manual</li> <li>Certification by the Technology Updating Task Force</li> </ul> <p>2 research projects were incorporated in NTA's 2014 Tobacco Production Manual which was published during 2015. These research projects are the following:            1. Performance Evaluation of Anawang Furnance Fed with Agricultural Wastes            2. Verification of venture furnace on flue-curing Virginia Tobacco</p> <p>The two research projects were certified by the Technology Updating Task Force to be included in NTA's technology manual</p>									
	<b>b. Other industrial / alternative uses of tobacco ready for commercialization (as validated by appropriate authority)</b>	Actual count	5%	1	1	5%	1	5%	<ul style="list-style-type: none"> <li>Certification from MMSU College of Agriculture, Food and Sustainable Development</li> </ul> <p>NTA's research entitled "Application of Tobacco Powder Water Extract in the Control of Pests of Mango and Eggplant" was certified by the College of Agriculture, Food and Sustainable Development (CAFSD) of Mariano Marcos State University (MMSU) on 28 December 2015.</p> <p>Both MMSU and NTA are signatories of Ilocos Agriculture and Resource Research and Development Consortium (ILARRDEC) which provides the regional research, development and extension (ROE) framework for the agriculture.</p>									

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IM-15	Collection efficiency (%)							<ul style="list-style-type: none"> <li>• Status Report on Production Assistance</li> </ul> <table border="1"> <tr> <td colspan="2"><b>For Tobacco Crop Year 2014-2015:</b></td> </tr> <tr> <td>Collections as of 31 Dec 2015 <sup>(a)</sup></td> <td>₱ 70,819,181</td> </tr> <tr> <td>Amount Released <sup>(b)</sup></td> <td>81,436,971</td> </tr> <tr> <td><b>Collection Efficiency <sup>(a/b)</sup></b></td> <td><b>86.72%</b></td> </tr> <tr> <td colspan="2"><b>For the Year-Ended 2015:</b></td> </tr> <tr> <td>Collections as of 31 Dec 2015 <sup>(a)</sup></td> <td>₱ 14,887,650</td> </tr> <tr> <td>Amount Released <sup>(b)</sup></td> <td>19,531,930</td> </tr> <tr> <td><b>Collection Efficiency <sup>(a/b)</sup></b></td> <td><b>76.27%</b></td> </tr> <tr> <td colspan="2"><b>For the Year-Ended 2015:</b></td> </tr> <tr> <td>Collections as of 31 Dec 2015 <sup>(a)</sup></td> <td>₱ 112,786,980</td> </tr> <tr> <td>Amount Released <sup>(b)</sup></td> <td>117,991,207</td> </tr> <tr> <td><b>Collection Efficiency <sup>(a/b)</sup></b></td> <td><b>95.59%</b></td> </tr> </table>	<b>For Tobacco Crop Year 2014-2015:</b>		Collections as of 31 Dec 2015 <sup>(a)</sup>	₱ 70,819,181	Amount Released <sup>(b)</sup>	81,436,971	<b>Collection Efficiency <sup>(a/b)</sup></b>	<b>86.72%</b>	<b>For the Year-Ended 2015:</b>		Collections as of 31 Dec 2015 <sup>(a)</sup>	₱ 14,887,650	Amount Released <sup>(b)</sup>	19,531,930	<b>Collection Efficiency <sup>(a/b)</sup></b>	<b>76.27%</b>	<b>For the Year-Ended 2015:</b>		Collections as of 31 Dec 2015 <sup>(a)</sup>	₱ 112,786,980	Amount Released <sup>(b)</sup>	117,991,207	<b>Collection Efficiency <sup>(a/b)</sup></b>	<b>95.59%</b>
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Rice		1.67%	97%	76%	1.31%	76.27%	1.31%																									
AgriPinoy		1.66%	99%	96%	1.64%	95.59%	1.60%																									
<b>Subtotal</b>		<b>8%</b>			<b>7.62%</b>		<b>7.58%</b>																									
<b>TOTAL</b>		<b>100%</b>			<b>92.62%</b>		<b>90.75%</b>																									